

- Paystand helps users collect their revenue via payment rails that are more cost-effective than Credit Cards
- When partnering with Paystand, users have provided savings by eliminating Credit Card fees that have covered the prospect's entire ERP subscription
- Paystand can insert payment links natively in your ERP similar to Versapay - See how we are different below:

Encouraged Payments	ACH and Bank Network	Credit Cards (CC)
Payment Options	ACH, Bank Network, CC	ACH and CC
Source of ROI	Transition away from CC	Lower CC rates
Transaction Fees	Zero-Fee Bank Network Capped ACH Fees CC = % Fee	ACH = Uncapped % fee CC = %fee
Main Revenue Source	Monthly Subscription	Transaction Fees
PCI Compliance	Handled by Paystand	Handled by Merchant

- Looking to reduce spend on Credit Card fees
 - Unlock budget
- No payment links on invoices emailed through their ERP
 - Improve customer payment experience
 - Transition from checks into digital payments
 - Staff takes payments over phone
- Manual AR process / High invoice volume
 - Handles recurring or subscription payments
 - Customer saves method on file
 - Payment automatically executed on due date
 - Automate deposit reconciliation

- Branded payment experience
- No login/account creation required to pay
- Live call into ERP for real-time amount due
- Control convenience fees
- UI influences cheaper payment method selection.

\$2,500.00 USD

Make a payment


Enter billing account email address:

+ \$75.00


Bank

Card


ACH




Bank of America




Capital One




Charles Schwab




Chase




Citi




Discover




Global




Marriott Rewards




Hilton




TD




US Bank




Wells Fargo



USAA



Wells Fargo



Payments with this method will be Assured by Paystaid

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